

# Exhibit G



## Stacy Sawin

Business Technology Analyst at Deloitte  
Washington D C Metro Area  
Information Technology and Services

500+  
connections

Current	Deloitte
Previous	Proslin Ltd., Opportunities for Student Innovation, Integrated Business and Engineering Senior Capstone
Education	Lehigh University
Recommendations	1 person has recommended Stacy

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- Contact Stacy directly

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### Summary

I strongly believe that optimism, innovation, and courage are key to developing practical and brilliant solutions that enable organizations to better serve our communities.

With a background in both business and engineering, my professional focus has been helping organizations realize business value through innovation. I am a problem solver at heart, who sees ambiguity as opportunity, and believes in the importance of creativity and collaboration. As part of your team, I will change challenges into pivotal moments, driving our team towards innovative and tangible solutions.

Please don't hesitate to contact me if you have similar passions, questions, or would like to have a professional conversation. I am always looking to expand my network.

### Experience

#### Business Technology Analyst

Deloitte

February 2015 – Present (1 year 4 months)

Deloitte.

#### Client Work.

- Led the integration of disparate data sources and the creation of action oriented metrics, empowering our client to proactively identify growth areas and process improvement opportunities
- Supported the successful creation and adoption of a new demand management process, contributing to an 82 percent reduction in the manual processing of work requests

#### Eminence and Business Development Work.

- Researched and presented a business development opportunity to over 250 practitioners, obtaining feedback and support to strengthen Deloitte's go-to market strategy
- Led the development of an eminence piece focused on the impact and implications of a new piece of legislation, helping to solidify Deloitte as a thought leader in the federal transparency movement

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First Name Last Name



Example: Jeff Weiner

### People Also Viewed



**Ashley Dunlap**  
Business Technology Analyst at Deloitte



**Josh Reus**  
Business Technology Analyst



**Supreet Gupta**  
Analyst at Deloitte



**Kanza Khan**  
BTA at Deloitte Consulting



**Vikram Rajan**  
Business Technology Analyst at Deloitte Consulting LLP

**Ranjith Keerikkattil**



**Shir Boger**  
Business Technology Analyst at Deloitte

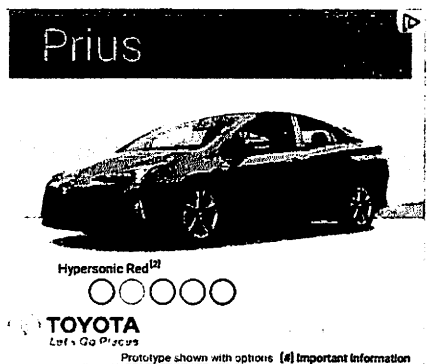
**Thor Schumacher**  
Business Technology Analyst at Deloitte



**Shailen Gaddam**  
Business Technology Analyst at Deloitte Consulting



**Leah Longden**  
Business Technology Analyst at Deloitte



### **Product Development Intern**

Proslin Ltd.

May 2014 – August 2014 (4 months)

- Designed an innovative granular fertilizer applicator for low-income farmers in Ghana, as part of this start-up company's diverse, multidisciplinary, product development team
- Implemented preliminary market research, surveying farmers to determine critical product requirements
- Led concept development, by implementing collaborative brainstorming and prototyping sessions

### **Researcher**

Opportunities for Student Innovation

August 2013 – May 2014 (10 months)

- One of ten students invited to participate in this selective honors program
- Executed research under the Chemical Engineering Department Chair, Professor M. Kothare, focusing on the optimization of rapid pressure swing adsorption in medical oxygen concentrators

### **Consultant**

Integrated Business and Engineering Senior Capstone

January 2013 – December 2013 (1 year)

- Utilized PuriTek's patented technology to create an odorless cat litter, working as part of a six person, interdisciplinary team, implementing market research and product development
- Led product testing, designing and implementing an experimental procedure demonstrating PuriTek's product's ability to effectively eliminate odors by reducing bacteria

### **Innovation Engineering Co-op**

B. Braun Medical

September 2012 – August 2013 (1 year) Allentown, Pennsylvania Area

**B BRAUN**

SHARE YOUR IDEAS

- Collaborated with employees from marketing and engineering on high level projects, analyzing human factors, market trends, and product requirements, in order to develop innovative medical devices
- Evaluated the feasibility of ideas by leading marketing, operational, financial and technical assessments, including an assigned idea with an estimated value of \$10 million

### **Honors & Awards**

#### **Deloitte Applause Award**

July 2015

Award for outstanding contributions aligned to Deloitte's core values and beliefs

#### **Deloitte Applause Award**

October 2015

Award for outstanding contributions aligned to Deloitte's core values and beliefs

### **Education**

#### **Lehigh University**

Bachelor of Science, Integrated Business and Engineering

2010 – 2015





## Vikram Rajan

Business Technology Analyst at Deloitte Consulting LLP

Washington D C Metro Area  
Information Technology and Services

Current	Deloitte Consulting LLP
Previous	WorkBench LLC, Johns Hopkins University, Marshal Salant Investment Team

500+  
connections

### Find a different Vikram Rajan

First Name Last Name



Example: Vikram Rajan



**Vikram N.S. Rajan**  
Manager, Re-engineering at  
GENPACT  
United States

Vikram Rajan

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### Summary

Goal: Manage the application of innovation and technology to make a significant global impact  
--Management of Biomedical Engineering, Finance, Medical Devices, Healthcare

#### Education:

MSE in Biomedical Engineering from JHU, May 2014  
BS in Biomedical Engineering and BS in Applied Mathematics and Statistics from JHU, Dec 2012  
--Dean's List and Graduated in 3.5 years with honors for both Bachelors degrees

#### Experience:

Technology Consulting for the Federal Government  
Research in Human Motor Control, Non-invasive Brain Stimulation, BME/Neuroscience Lab  
Team Lead for Award-winning JHU Biomedical Engineering Design Teams  
Co-President and Director of Research for profitable JHU Investment Team

### Publications

#### 3D opportunity for intellectual property risk: Additive manufacturing stakes its claim ▶

Deloitte University Press  
January 2016

In a shifting value chain, information related to an object's additive manufacturing (AM) design could become more valuable than the object itself—yet intellectual property law is struggling to keep pace with AM technology advances. A risk assessment framework helps AM stakeholders develop appropriate economic models and IP licenses.

Blog post teaser: <http://bit.ly/1XnjV7O>

Authors Vikram Rajan



**Vikram Rajan**  
✓phoneBlogger.net for Attorneys &  
CPAs who want word-of-Mouse  
referrals, not Out of sight, Out of  
mind  
United States

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### People Also Viewed



**Stacy Sawin**  
Business Technology Analyst at  
Deloitte



**Alias Farighi, PMP**  
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Business Technology Analyst at  
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**Uma Mohan**  
PhD Candidate at Columbia  
University

**Leah Longden**  
Business Technology Analyst at  
Deloitte

## Experience

### **Business Technology Analyst**

Deloitte Consulting LLP

February 2015 – Present (1 year 4 months) | Washington D.C. Metro Area

Guiding client decision making around technology. Key member of internally and externally facing firm initiatives.

\$4.8M+ in sales attributed to date

#### Program Management

- Created project-wide roadmap to provide senior client management with visibility into all current and future planned activities
- Worked with subject matter experts to conduct gap and risk analysis
- Coordinated work efforts across multiple workstreams

#### Systems Integration

- Worked with large federal government client to acquire and integrate COTS Electronic Health Record (EHR) system

#### Additive Manufacturing (a.k.a. 3D printing)

- Published additive manufacturing eminence paper on business strategies around IP as part of firm's thought leadership effort

### **Director**

WorkBench LLC

June 2014 – September 2015 (1 year 4 months)

- Provided home office information security advice and support
- Managed project's efforts
- Developed Android application in Java, HTML5, AngularJS, and Ionic

### **Graduate Researcher**

Johns Hopkins University

January 2013 – May 2014 (1 year 5 months) | Baltimore, Maryland Area

The Human Brain Physiology and Stimulation Laboratory, Kennedy Krieger Institute.

Proposed and conducted supervised research using noninvasive brain stimulation to improve motor learning. Thesis – "Two for the Price of One. Isometric Skill Learning Transfers Symmetrically within a Limb"

### **Biomedical Engineering Design Team Leader**

Johns Hopkins University

January 2012 – December 2013 (2 years)

- Managed a team of undergraduates towards the social impact goal of designing a low-cost, portable eye imaging device to fulfill unmet healthcare needs in developed and developing countries
- Designed, tested, and validated device design

### **Co-President and Director of Research**

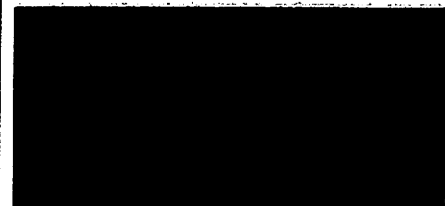
Marshal Salant Investment Team

March 2012 – February 2013 (1 year)

Managed a \$200k stock portfolio. Portfolio appreciated by 13%, beating NASDAQ Composite by 10%. Successfully pitched several winning stocks as member since 2010, later as head analyst.



**HARVARD  
BUSINESS SCHOOL**  
Executive Education



Stacy Sawin

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Friends 1,312



Stacy Sawin

January 22

Hey all! My boyfriend Vikram got published today in DUPress! If you have a minute, check out his paper. It's a great read.



### 3D opportunity and intellectual property

In a shifting value chain, information related to an object's additive manufacturing (AM) design could become more valuable than the object itself—yet...

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Steph Caronna congrats, Vikram!

1 · January 22 at 2:33pm



John J Kim Very interesting read. Good job buddy

1 · January 22 at 4:14pm

Sohail Zahid [http://dupress.com/3d-printing-intellectual...](http://dupress.com/3d-printing-intellectual-property/) Pretty cool buddy

### 3D opportunity and intellectual property

In a shifting value chain, information related to an object's additive manufacturing (AM) design could become more...

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1 · January 23 at 11:26am



Vikram Rajan Thanks guys, I appreciate the interest!

January 23 at 1:10pm